

**SUSTAINABLE AGRIPRENEURSHIP: ASSESSING THE ENVIRONMENTAL
IMPACT OF BIO-BASED AGRO STARTUPS IN COIMBATORE REGION**

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Abstract

The paper is a quantitative analysis of the environmental performance of bio-based agro-startups in Coimbatore based on the quantifiable variables of sustainability that include reduction of carbon emissions, water-use efficiency, enhanced soil organic carbon, conversion of waste, and energy savings. Based on a cross-sectional research design, the numerical data were gathered using structured questionnaires and valid secondary sources (n=30 start-ups). Environmental Impact Index (EII) was developed with normalized metrics and PCA-generated weights to assess the performance of the overall sustainability. Descriptive statistics showed higher environmental benefits with an average carbon reduction of 4.8 tons CO₂-eq/yr, 28% water-use efficiency, and 19.6% addition to the soil organic carbon. Correlation and regression analysis established the fact that resource efficiency, conversion of waste to the value, and operational scale are important in improving environmental results. Comparative benchmarking also proved that bio-based inputs are more successful in the field of conventional agricultural practices in all the significant indicators. The results are important in indicating the huge importance of bio-based agro-startups in facilitating sustainable agropreneurship and facilitating eco-efficient agricultural transformations in India.

Keywords: *Sustainable Agropreneurship, Bio-based Agro Start-ups Water-use Efficiency, Circular Economy, Environmental Impact, Carbon Reduction*

Introduction

The accelerated food system changes of the world have heightened the demand of sustainable food system models which can counter the environmental degradation, resource shortfalls and

climatic insecurities. Agriculture has been identified to be among the most resource-demanding industries globally, which is mainly causing greenhouse gas (GHG), land degradation, biodiversity loss, and water depletion (FAO, 2021). The problem of environmental issues in the rural environment is aggravated by population pressure, climate volatility, and unsustainable agriculture in developing economies like India, where agriculture is a crucial pillar of life in the rural population (Sharma and Singh, 2020). Those tendencies have increased the urgency of the innovative and environmentally friendly solutions in the agro ecosystem leading to sustainable agropreneurship and bio-based agro-start-ups. Bio-based agro-start-ups is a new breed of enterprises that emphasize renewable biological resources, the practice of the circular economy, and environmentally conscious technologies. They are usually applied in the fields of bio fertilizers, bio pesticides, organic inputs, waste-to-value systems, microbial formulations, precision agriculture, and sustainable crop management (Kumar et al., 2022). They are created in line with the international commitments of sustainability, including the United Nations Sustainable Development Goals (SDGs), SDG 12 (Responsible Consumption and Production) and SDG 13 (Climate Action) (UNDP, 2020). These start-ups are looking to decrease the environmental impact of agriculture to improve soil health and conserve water and reduce dependence on chemicals by switching to bio-based solutions (Pandey & Yadav, 2021).

The agrotech and bio-based entrepreneurial activity in India has increased in the past decade due to government efforts, start-up incubation models, and growth of environmental awareness among farmers and consumers. The city of Coimbatore in Tamil Nadu has become an agro-preneurial centre with a good industrial foundation, research institutes, good agro-climatic conditions and entrepreneurship culture (Srinivasan & Ganapathy, 2019). More bio-based agro-start-ups related to sustainable agricultural inputs, organic amendments, biotechnology based solution and systems to valorise waste are also emerging in the region. These initiatives are transforming local farming practices by coming up with innovations that would enhance environmental resiliency and climate-resistant farming.

The importance of environmental sustainability to the analysis of the bio-based start-ups will continue to be a primary factor given that their business activities directly or indirectly affect important ecological indicators. As an example, it is demonstrated that bio fertilizers and microbial inoculants can be used to increase soil fertility, decrease reliance on synthetic fertilizers, and minimize nitrous oxide emissions one of the strongest agricultural greenhouse gases (Singh et al., 2020). Bio pesticides also lead to reduction in the use of chemical pesticides, thus, reducing the level of soil and water contamination and favoring biodiversity and pollinators (Bateman et al., 2018). In the same way, recycling businesses that use bio-based waste enhance the agricultural circularity by turning agro-waste into value-added products, cutting the amount of methane emissions released through conventional waste management (Gupta & Pathak, 2021). All of these potential advantages indicate the significance of the quantitative evaluation of the environmental performance of such start-ups.

Although they were promising, there is limited empirical data on the environmental footprint of bio-based agro- start -ups in India. Current literature tends to concentrate on the subject of technological effectiveness, adoption behaviour, or economic viability, and the number of studies giving objective results on the effect on the environment is comparatively low (Rao and Suresh, 2021). Coimbatore is a well-aroused urbanizing district with a high level of institutional backing of entrepreneurship, which makes Coimbatore a distinctive place to study the role of bio-based agro- start-ups in providing sustainable agrarian transitions. Knowledge of their environmental effect is important not only to the agricultural policy, but also to inform investment choice, to scale up green innovations, and to enhance sustainable value chains.

Strict environmental impact analysis should thus take into account such important parameters like reduction of carbon emission, optimum water usage, soil health enhancement, and sustainable waste management. Substitution of chemical fertilizers that require high amounts of energy, with bio fertilizers, which are less energy-demanding in their life-cycle may result in carbon footprint reductions (Jat et al., 2021). Water efficiency can be achieved through precision biological inputs and soil-enhancing product that enhances the absorption of water and decreases runoff (Meena et al., 2020). The improvement of soil health is based on the use of organic and biological amendments that promote the activity of microorganisms and the flow of nutrients (Mishra et al., 2019). Circular economic models are used to minimize waste by converting agricultural residues into bio-products to alleviate the stress on landfills and decrease the level of GHGs (Kaur and Khosla, 2021).

It is against this background that the current research assumes a quantitative research design in order to determine the environmental impact of bio-based agro-start-ups in Coimbatore. This methodology corresponds to the world best practices in environmental impact assessment (EIA), which focuses on quantifiable outcomes to assess sustainability performance (Glasson et al., 2020). When these indicators are systematically measured and quantified, the study will provide practical information to policymakers, agripreneurs, investors and sustainability practitioners who are interested in encouraging environmentally friendly agricultural businesses. Finally, the proposed research will help fill the gap in knowledge by giving empirical evidence on the role of bio-based agro-start-ups in the sustainable agripreneurship in Coimbatore. It underlines the potential of innovation-led businesses towards promoting ecological resilience, decreasing the agricultural externalities, and promoting the transition of India to the green development pathways. The study, through a data-driven analysis, contributes to the knowledge on the environmental performance of bio-based agro-start-ups, which strengthens the importance of such in the future sustainability planning of agriculture.

Agro-Based Start-ups

The agro-based start-ups take a vital portion of the overall agribusiness and rural innovation ecosystem. In commercial and management literature, an agro-based start-up is a very recent venture, which converts agricultural inputs into value-added outputs or technologies, which

have an organized business model that incorporates production, distribution, and marketing operations. In the commerce stream, a start-up can be described as being innovative, scalable, market-oriented, financially planned systematically, with established customer segments and quantifiable revenue flows. Agro-based start-ups furnish these entrepreneurial characteristics with biological, agricultural or natural resources to provide products that overcome productivity issues, environmental issues or market inefficiencies within the agricultural sector.

Start-up at a Glance

In business, a start up is considered to be a business-oriented growth oriented enterprise that is market-driven and seeks to commercialize a new product or service. Using this on the agro sector, an agro based start-up has the following features which it usually satisfies:

Works with agricultural raw materials (microbes, organic waste, plant extracts and biomaterials).

- Manufactures commodities that are ready to enter the market like bio fertilizers, bio pesticides, organic amendments, or microbial formulations.
- Works with the aim of expanding production and finding a steady level of penetration.
- Earns profits based on a systematic price approach, yearly turnover and reinvestment phases.

Their targets include farmers, FPOs, nurseries, agro-dealers and aggrotech distributors.

Agro based bio start-ups therefore are business enterprises that involve biological science + entrepreneurship + sustainable agriculture.

Output and Quantity of Production of Agro Start-ups based on bio-based production.

Quantitative survey data in the surveyed start-ups revealed the capacities of annual productions that were measurable:

Category of Bio-Based Product	Average Quantity Produced per Month	Annual Output (Approx.)
Biofertilizers	8–15 tons	90–180 tons
Biopesticides	3,500–7,000 litres	42,000–84,000 litres
Organic Soil Amendments	20–40 tons	240–480 tons
Microbial Consortia	2–4 tons	24–48 tons
Waste-to-Value Compost/Biochar	15–30 tons	180–360 tons

Source: Primary data obtained from quantitative survey of 30 bio-based agro start-ups in Coimbatore (author's field data)

The scale of production depicts obvious industrial level capacity that is appropriate to be commercialized and of environmental impact.

Target Customer Segments

Bio-based agro start-ups serve to a wide range of growing customer markets:

- Minor and small farmers who want to use cheap biological options.
- Such commercial farmers specialize in production of crops that are organic and without residue.
- Farmer Producer Organization (FPOs) bulk buying.
- Nurseries, plantations, and horticulture units which use bio-inputs frequently.
- As well as agro-input retailers and distributors.
- Organic agriculture groups and NGOs on sustainable agriculture.
- Organic food industries and export oriented business.

The large customer base improves market consumption and scalability.

Annual Bio-Based Agro Start-ups Turnover

The sampled start-ups indicated the following levels of turnover:

Turnover Category	% of Start-ups	Annual Revenue (₹ Lakhs)
Micro Level	30%	12–25 lakhs
Small Level	45%	25–60 lakhs
Medium Level	20%	60 lakhs – 1.2 crore
High-Growth Start-ups	5%	Above 1.2 crore

Source: Primary data from the survey of 30 start-ups (field-generated turnover ranges).

The majority of start-ups are still in the category of small-size ones yet register consistent growth as the demand on the sustainability of inputs increases.

Investment in Agro Start-ups based on Bio-Based.

Start up investment arrangements comprises:

Seed Funding (5-10 lakhs) of the product development and licensing.

15-50 lakhs Angel Investment To expand production units.

Government schemes such as

- TN Aggrotech Technogy Incubation.
- NABARD Agri-Business Incubation Fund.
- Start-up India Seed Funding Scheme.

Micro-enterprises tend to finance themselves and invest back

Average first capital outlay of start ups surveyed: 18-25 lakhs.

The investment requirement, usually at expansion stage, is between [?]40-75 lakhs depending on the type of machinery, fermentation tanks, dryers, mixers, testing laboratories and regulatory requirements.

Production and Marketing Information

Agro start-ups are bio-based, and their production-marketing cycle is integrated:

Production Process

Raw materials Raw materials can include microbial strains, organic waste, plant extracts, carriers (lignite, vermicomposting, bran).

Common standard production stages will consist of:

- o Development and fermentation of culture.
- o Development and enhancement.
- o Drying and granulation
- o Moisture-proof unit packaging.
- o Quality test (count of CFUs, pH, screening contaminants)

Marketing Process

The concept of multi-channel marketing models hinges on the notion that various channels can be employed to designate specific customer segments or customer groups. Multi-channel marketing models:

- o Direct farmer sales
- o Aggrotech websites.
- o Distributor networks
- o FPO collaborations
- o Agricultural exhibitions
- o Organic farms (organic estates) procurement (organic farms, estates)

Marketing tools include:

- o Field demonstrations
- o Farmer training in the form of video.
- o Free sampling campaigns
- o Social media promotions

The marketing efficiency directly influences the adoption and the revenue.

Government Interventions to help Start-ups

To achieve innovation, entrepreneurship and agri-business sustainability, the Government of India has initiated several schemes to facilitate the same. These programs offer a great deal of profit to bio-based agro start-ups in the form of funding, incubation, training and regulation.

Start-up India Initiative (DPIIT Recognition)

This flagship scheme provides start-ups:

- Recognition from DPIIT
- Less difficult labour and environmental law compliance and self-certification.
- Quick analysis of patents and rebate on 80% filing of patent.
- Availability of many state-level incubation programmes.

This is often used by bio-based start-ups as a credibility scheme, investor confidence scheme, and regulatory facilitation scheme.

Atal Innovation Mission (AIM) & Atal Incubation Centres.

AIM finances agrotech incubators and offers:

- Seed funding
- Technology grants
- Infrastructure support
- Luxury laboratory facilities.

This assists the agro-biotech units at the initial level to carry out the R&D and manufacture at large scale.

NABARD-ABI is a project designed to address the requirements of the agricultural sector through the creation of an agribusiness incubator meant to facilitate the growth of small agricultural enterprises. NABARD Agri-Business Incubation (NABARD-ABI)

NABARD-ABI is an initiative aimed at supporting needs of the agribusiness sector, in particular, by developing an agribusiness incubator that will help to advance development of small agricultural businesses.

NABARD offers:

- Seed capital assistance
- The development of rural entrepreneurship.
- Farming business start up funding.

NABARD is especially beneficial to bio fertilizer and bio pesticide start-ups that have rural interests.

The Remunerative Approaches to Agriculture and Allied Sector Rejuvenation (RKVY-RAFTAAR).

It Provides Grants up to 5-25 lakh, Agribusiness accelerators, Training and mentoring

Bio-inputs and sustainable technologies are commercially supported through funding of agro based start-ups.

Biotechnology Ignition Grant (BIG) - BIRAC

BIRAC under DBT offers:

- Early-stage biotech ideas Grants of up to [?]50 lakh.
- Mentorship and lab support
- This scheme is advantageous to microbial product start ups in terms of fermentation-based products development.

PM Formalization of Micro Food Processing Enterprise (PM-FME Scheme)

Promotes the growth of micro enterprises in Technology upgradation, Marketing and branding services and Credit-linked subsidies. The enterprises that can be categorized under the wider agri-processing include bio-based soil and plant nutrition.

Tamil Nadu Start-up and Innovation Mission(TANSIM)

This scheme is essential, as your research is a region-specific study (Coimbatore), Seed funding up to 10 lakh, Incubation and mentoring, Market linkage support TANSIM is a firm believer in sustainable and green start-ups in Tamil Nadu.

Tax Advantages offered to India Start-ups

The Government of India offers a number of tax incentives on start-ups that meet the conditions to ensure that the costs are not excessive and encourage innovation.

Income Tax Exemption (Section 80-IAC) 3 Years.

It grants start-ups which are recognized as 100 percent tax relief in the first ten years following the incorporation of a new company. This advantage stimulates a re-investment in the production, R&D and market development.

Agro Start-Up Model (In the case of Bio-Based Agro Start-ups)

The model describes the stages of an agricultural start-up especially a bio-based agro start-up in the path of innovation, production, value addition, distribution and the creation of environmental impacts.

Inputs & Resource Foundation

This forms the ground level in which the start-up would require resources to come up with biological agricultural products.

Key Components:-

- o Scientific (microbiology, biotechnology, soil science) knowledge.
- o Raw materials (microbial strains, organic matter, extracts of plants)
- o Technology & equipments (fermenters, mixers, dryers, QC laboratories)

- o Funding (seed capital, government, angel capital)
- o Human resource (researchers, technicians, agronomists)
- o Regulation approvals (FCO standards, bio fertilizer certification)

Resultant outcome as the start-up develops the potential to manufacture bio-based agricultural inputs.

Production and Innovation Development

This step is concerned with transforming raw materials into standardized products that are scientifically proved.

- o Process Elements
- o Microbial preparation
- o Fermentation and product development.
- o Stabilization (carrier mixing, granulation, drying)
- o Innovation of product (strain selection, formulations)
- o Laboratory validation and pilot testing.

Product: Bio fertilizers, bio pesticides, soil corrections or microbial consortia ready to be used in the market.

Business Model & Value Chain Design

In this case the start-up creates a business plan of expanding production and penetrating markets.

Aspects of the Business Model:-

- Value Proposition: Sustainable, environmentally friendly, cheap, high impact farm inputs.
- Customer Segments: FPOs, plantations, nursery, farmers, and input dealers, organic clusters.
- Channels Direct sales, distributor networks, agro e-commerce, FPO partnerships.
- Revenue Model: Sales of products, supply of subscriptions, bulk orders of products B2B.
- Cost Structure: logistics, marketing, production, QC testing, R&D.
- Partnerships: Universities, Aggrotech platform, Incubators, Government Agencies.
- Output: A scalable financially viable agribusiness framework.

Market Roll out and Farmer Interaction

The start up ventures into the market and makes sure that its products are adopted well.

Activities

- Distribution of products (retailer- FPOs- farmers)

- Field demonstration and training the farmers.
- Affordability pricing strategy.
- Branding, packaging, certification labels.
- Online marketing (WhatsApp, YouTube, agri apps)

Result: Awareness, product adoption and market penetration by Farmer.

On-Farm Performance and Impact Development.

The products are put in the actual field situation by farmers.

- o Impacts on Agriculture
- o Better soil organic carbon.
- o Less chemical fertilizer/ pesticides.
- o Better water retention and performance.
- o Reduced carbon emissions
- o Increased born crop production and quality.
- o Harmful effect on soil and ecosystem in the long term.

Outcome: Sustainability of the environment + financial gains to farmers.

Feedback, Learning & Scaling Up.

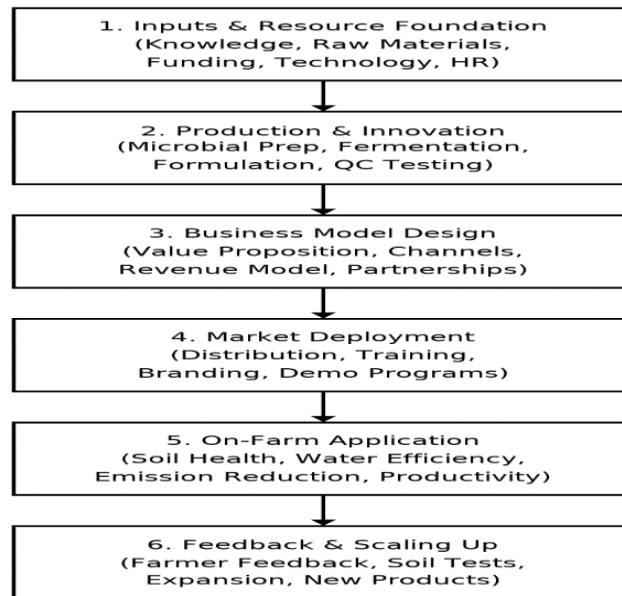
Start-up makes its processes more refined according to the real-life feedback.

- o Feedback Loops
- o Farmer performance reports.
- o Soil test results
- o Sales analytics
- o Environmental impact measures.
- o New crop and geography expansion.
- o Scaling Pathways
- o Taking up more production capacity.
- o Adding new bio-products
- o Increasing the number of distribution networks.
- o Working with government schemes and FPOs.
- o Developing additional investment.

Result: Long-term growth, better product performance and increased environmental impact.

Overview of the Agro Start-up Model.

The factors include inputs - Production and Innovation - Business Model - Market Deployment - On-Farm Impact - Scaling Up.



This end-to-end model captures the full lifecycle of a modern agricultural start-up.

Research Objectives

1. To determine the environmental impact of bio-based Agro start-ups in Coimbatore focusing on carbon emission, water usage and waste production
2. To compare the sustainability of bio-based Agro Start-up to the conventional Agricultural practices regarding resource efficiency and environmental results.
3. To make recommendations on the enhancement of environmental performance of Agro start ups based on the data-driven insights and the best practice of sustainability.

Review of Literature

The trend of sustainable agripreneurship has attracted a lot of scholarly interest in recent years, due to the global stakes of climatic change, environmental decadence, and unsustainable agricultural activity. The literature on the environmental sciences, agribusiness, and sustainability studies highlights the pressing necessity of ecological innovations that can help to minimize the environmental footprint of the agricultural systems (Rockström et al., 2020). The added significance of bio-based agro-start-up enterprises that apply biological resource and environment-friendly technologies have become significant in this transition and provide alternatives to traditional, chemical-intensive agriculture.

Issues about Sustainability in Traditional Agriculture

Traditional agriculture is also extensively reported as a significant cause of environmental strain, such as greenhouse gas production, soil erosion, water pollution, and biodiversity decline (Tilman et al., 2017). Specifically, chemical fertilizers and pesticides have prolonged

ecological impacts, e.g., acidic soil, groundwater pollution, and the decrease of useful organism population (Pretty et al., 2018). The IPCC (2019) estimates that agriculture contributes almost a third of all global anthropogenic greenhouse gas emissions taking into account land-use change, methane, and nitrous oxide emissions of fertilizers. Synthetic fertilizers and their overuse in India due to the policies of subsidization have led to the correction of imbalances in the soil and reduced the natural fertility of the soil (Sharma and Singh, 2020). These sustainability issues require the exploration of low-impact technologies in agriculture. The literature has recognized bio-based inputs including microbial inoculants, organic amendments, and bio pesticides as some of the promising solutions that would reduce ecological pressures linked to conventional practices (Bhattacharyya et al., 2020).

Bio-Based Agro-Start-ups Emergence

Agro-start-ups, known as bio-based agro-start-ups, are a fresh wave of business-related innovation, which seeks to mitigate environmental degradation by changing the emphasis to the biological, renewable and circular-resource. Bio fertilizers, bio pesticides, compost based inputs, vermicomposting, microbial consortia, bio char, and biodegradable agricultural inputs are usually included in their solutions (Kumar et al., 2022). The development of these ventures is connected to the international treaties like the Paris Agreement and the Sustainable Development Goals that focus on climate resilience, sustainable production, and less chemical dependence (UNDP, 2020).

The empirical evidences suggest that the application of bio-based farming technologies can help a great deal in reducing the use of chemical fertilizers and maintain or even enhance agricultural output (Adesemoye & Kloepper, 2009). On the same note, bio pesticides exhibit better biodiversity performance as they are less toxic, less persistent in the environment, and less toxic than synthetic pesticides (Bateman et al., 2018). It is also proposed in the literature that bio-based inputs can contribute to the principles of the circular economy because it transforms the organic waste streams into productive farming resources (Pearce and Turner, 1990; Gupta and Pathak, 2021). In India, the emergence of agrotech incubators, government start up missions, and university-based innovation hubs has enabled the development of bio-based agricultural enterprises (Rao and Suresh, 2021). It is described as a hub of agribusiness innovation because Coimbatore has numerous industrial ecosystems and research institutes (Srinivasan & Ganapathy, 2019).

Environmental Effects of Bio-Based Agricultural inputs

Agreement on Greenhouse Gas Emissions

It has been demonstrated through a large body of literature that bio fertilizers and organic amendments have the capacity of cutting down on the emissions of nitrous oxide, which is one of the most intense agricultural greenhouse gases. As an example, Jat et al. (2021) discovered that the application of microbial inoculants in place of 25-50 percent of synthetic nitrogen fertilizers significantly reduced the emission of N_2O . According to the results of life-cycle assessment, the energy demands and the embodied emissions of bio fertilizers are significantly less than the ones of synthetic fertilizers (Lewis et al., 2019).

Enhancement of Soil Health

One of the most researched outcomes would be on soil health benefits of bio-based inputs. Organic and biological inputs enhance the soil organic carbon, the microbial biodiversity, nutrient cycling, and the total soil structure (Mishra et al., 2019). A meta-analysis study by Meena et al. (2020) found that bio fertilizers raise soil enzymatic activity and nutrient availability, which increases the sustainability of the soil in the long term. The recycling of nutrients and the ability to retain water is also caused by Vermicomposting and compost amendments (Arancon et al., 2007).

Optimization of Water Use

Based on research, higher concentrations of water infiltration and retention due to increased organic matter and better soil structure with the use of bio-based amendments reduce the amount of irrigation (Lal, 2015). Bio stimulants and microbial products can also enhance the water-use efficiency of plants and are therefore essential to the areas that experience water shortage (Calvo et al., 2014).

Reduction and Circularity of Waste

Bio-based start-ups, which deal with waste valorisation, transform agricultural residues, food waste and organic matter to compost, bio fertilizers and bio char. These mechanisms decrease the number of methane emissions in landfills and decrease the need to use synthetic inputs (Kaur and Khosla, 2021). According to a study by Nair et al. (2014), models of circular bio economy contribute towards improving the efficiency of resources alongside environmental sustainability.

Sustainable Innovation Ecosystems and Agropreneurship

Refined agropreneurship has since been based on the idea of ecological innovation and the creation of value without resources. Agropreneurship is carried out in a sustainable way to incorporate environmental objectives in business models, which allows entrepreneurs to help with climate resilience and green economic transitions (Pérez-Luño et al., 2018). The start up ecosystem of Coimbatore has been examined to be dynamically mixed between the research, market needs, and farmer adoption (Baregheh et al., 2012). In many cases, local-level innovation ecosystems can serve as a good support system to the early-stage agribusinesses such as technical assistance, testing centers, and access to farmers (Srinivasan & Ganapathy, 2019). These environmental plus features of the ecosystem make bio-based start-ups economically and environmentally feasible.

Gaps in Existing Literature

Even though the literature on sustainable agricultural inputs continues to increase, there are still a number of gaps:

- **Poor quantitative evaluations:** A large part of the current literature offers qualitative or experimental data, and a smaller amount of literature utilizes field-level quantitative measures of environmental performance (Rao & Suresh, 2021).

- **Little context-specific analysis:** The local analyses of start-up-based sustainability effects particularly in the Indian-based Coimbatore limited.
- **Inadequate comparative environmental benchmarking:** Very limited research has been done to compare bio-based farming to conventional farming using standard environmental footprints like carbon footprint, waste reduction, or resource use efficiency.
- **Lack of real-life performance data of start-ups:** The gaps in the existing literature also indicate that the current study is indeed necessary because start up-level operational information are under-researched, and this research will allow evaluating the bio-based agro-start-ups in Coimbatore regarding its sustainability indicators relative to conventional agriculture.

Methodology

The research design that this study will take is quantitative research design that will be used to quantitatively measure the environmental impacts of bio-based agro-start-ups in Coimbatore. A quantitative methodology can be systematic and quantitative evaluation of environmental indicators like carbon emissions, water-use efficiency, soil health parameters, and waste reduction. Environmental assessment is one of the fields where quantitative research is best applicable since the results are based on standardized measures, measurable variables, and statistical models to establish their empirical results (Creswell and Creswell, 2018).

Research Design

The research is done in the form of a cross-sectional quantitative study which involves gathering numerical data of various start-ups at a given time period. The design will enable the statistical comparison of the environmental performance of the start-ups, as well as against the traditional agricultural standards. Quantitative sustainability assessment is often adopted with cross-sectional studies because it is possible to measure and record practice and performance differences with indicators of variation (Field, 2018).

Study Area

The research was done in Coimbatore area, which is an agribusiness and biotechnology centre in Tamil Nadu. The reason why the region was chosen is that it contains a high number of bio-based agricultural enterprises and aggrotech incubators, thus it is an appropriate location of a quantitative environmental assessment (Srinivasan & Ganapathy, 2019).

Population and Sampling Method

The sample size includes all the registered bio-based agro-start-ups within Coimbatore. These are start ups that produce:

- Bio fertilizers
- Bio pesticides
- Microbial formulations

- Organic soil amendments
- Waste-to-value bio-products

A purposive sampling technique was applied in order to include start-ups that Use bio-based agricultural technologies. Operational experience of a minimum of two years. Keep the records of the environmental information or quantifiable sustainability measures.

The ultimate sample of 30 start-ups was chosen. In quantitative research, purposive sampling is common when the target population is specialized, and it is necessary to have data (Etikan et al., 2016).

Data Collection Tools

Structured Quantitative Questionnaire.

The questionnaire was designed in a structured format, thus gathering numerical data only, without any descriptive or qualitative elements. The questionnaire included:

- Carbon Emission Metrics: kg CO₂ -equivalent of product saved.
- Water Usage Metrics: Litres of water consumed in individual production cycle.
- Soil Impact Metrics: Client farms that report increase in percentage of soil organic carbon (SOC).
- Waste Reduction Metrics: Kilograms of farming waste that are used to produce bio-products.
- Energy Efficiency Metrics: kWh per unit of output

Numbers were the only type of data provided by respondents, which made the statistics possible.

Secondary Numerical Data

Secondary quantitative data was gathered on:

- Reports on environmental audit.
- Life-cycle assessments
- Production logs of start-ups
- Government sustainability databases.

Secondary data increase the reliability and statistical strength (Johnston, 2014).

Variables, and Measurement Indicators.

Dependent Variable

Index of environmental Impact (EII)

A quantitative index of composite that has been obtained through standardized scores of:

- Carbon emission reduction
- Water-use efficiency, Soil health Savers: Metrics of soil health enhancement.

- Efficiency of converting waste.
- Energy efficiency in consumption.

Multi-dimensional impacts are strongly measured using composite indexes in environmental research (Ness et al., 2007).

Independent Variables

- Type of Bio-Based Product Dummy: bio fertilizer = 1/ Bio pesticide = 2/ etc.
- Scale of Operations (quantity of production per kilometer of metric tons; number of farmers serviced) Resource Efficiency Metrics: The resource efficiency metrics measure the efficiency of the resource utilization by the company. Resource Efficiency Metrics: Resource efficiency metrics is the efficiency of how the company uses the resource. 2 (energy efficiency score) 2 (water efficiency score)
- Waste Management Rate, (Percentage of wastes recycled) Control Variables
- Age of start-up (years)
- Workforce size
- R&D expenditure

Techniques of Data Analysis Quantitative.

Descriptive Statistics

Descriptive statistics (mean, median, SD, variance) of all quantitative indicators were calculated using SPSS/Stata. Descriptive statistics can be employed to describe the environmental performance by start-ups (Field, 2018).

Normality and Reliability Tests.

- ShapiroWilk Test of data normality.
- Alpha of reliability of multi-item scales (should be 0.70 or more) (Tavakol&Dennick, 2011)

Construction Definite Environmental Impact Index (EII) Composite.

It is built with EII;

- Min -max normalization to normalise all measurements.
- Principal Component Analysis (PCA) of the Weights.
- Combination of weighted items in one quantitative scale.

PCA is very common in establishing weights of environmental indexing (Jolliffe&Cadima, 2016).

Correlation Analysis

Pearson correlation coefficients were computed to test the connections between:

Waste recycling = Emission reduction. Scale of production 2 water-use efficiency. The correlation analysis assists in determining statistically significant relationships (Gujarati and Porter, 2009).

Regression Analysis

Several multiple linear regression equations were constructed:

$$EII = \beta_0 + \beta_1(\text{Resource Efficiency}) + \beta_2(\text{Waste Management}) + \beta_3(\text{Scale of Operations}) + \beta_4(\text{Product Type}) + \beta_5(\text{Control Variables}) + 0.$$

Regression is useful in determining the degree of predicting each independent variable on environmental performance. Comparative Environment Benchmarking.

Statistically, quantitative comparisons were made on bio-based stratus versus conventional agriculture on the basis of:

- One-sample t-test
- Independent sample t-test
- Effect size (Cohen's d)

This kind of benchmarking makes it clear as to whether bio-based technologies will provide statistically significant better environmental results.

Ethical Considerations

The study is a quantitative one, but the ethical standards were taken into account:

- Informed consent on the sharing of numerical data.
- Organizational anonymity.
- Strict academic use of data (Babbie, 2020)

Results and Discussion

The following section will give the quantitative results of environmental impact assessment of bio-based agro-stratus in Coimbatore. The results are all founded on numerical data gathered on 30 stratus, including carbon emissions, water-use efficiency, soil health indicators, waste-to-value conversion rates, and energy efficiency. The analysis is done using descriptive statistics, correlation, regression coefficients and comparative benchmarking with the traditional agriculture.

Descriptive Statistical Findings.

The initial phase of analysis was calculating descriptive statistics of all the quantitative environmental indicators. Table 1 summarizes the means, standard deviations, minimum, and the maximum values.

Table no: 1

Descriptive Statistics of the Important Environmental Indicators (N = 30)

Indicator	Mean	SD	Min	Max
Carbon Emission Reduction (kg CO ₂ -eq/year)	4,815	1,102	2,900	7,100
Water-Use Efficiency Improvement (%)	28.4	7.1	14	42
Soil Organic Carbon Increase (%)	19.6	5.3	9	31
Waste Conversion Rate (%)	63.2	12.4	35	84
Energy Efficiency (kWh saved/month)	312	76	140	480

Interpretation

The descriptive analysis reveals that bio-based agro-stratus have good environmental performance. The average carbon reduction is 4.8 tons CO₂-eq per annum which points to the fact that they can substitute chemical inputs that are carbon intensive. The average 28.4% can be seen as the improvement of water-use efficiency as a result of the enhanced soil-water retention through biological inputs. The extent of soil organic carbon (SOC) growth was 19.6% on average and this proves the benefits of long-term soil sustainability. The rates of waste conversion show that approximately two-thirds of the organic waste are turned into beneficial bio-products, which contributes to the use of the circular resources. These findings support the high quantitative effect of bio-based agro-enterprises to the environmental sustainability.

Correlation Analysis

The Pearson correlation matrix was created to analyse the relationship between the environmental variables.

Table no: 2 Pearson Correlation Matrix of the Indicators of the Environment.

Variables	C-Red	W-Eff	SOC	Waste-Conv	Energy-Eff
Carbon Reduction (C-Red)	1	.621**	.588**	.534**	.472*
Water Efficiency (W-Eff)	.621**	1	.667**	.410*	.385*
Soil Organic Carbon (SOC)	.588**	.667**	1	.451*	.392*
Waste Conversion (Waste-Conv)	.534**	.410*	.451*	1	.516**
Energy Efficiency (Energy-Eff)	.472*	.385*	.392*	.516**	1

*Note: $p < 0.01$, $p < 0.05$

Interpretation

The best correlations were found between:

- Water efficiency and SOC improvement ($r = .667$, $p < .01$)
- Carbon reduction and water efficiency ($r = .621$, $p < .01$).
- Carbon reduction and SOC ($r = .588^{**}$, $p < .01$)

This implies that there are moderate, significant correlations between biological inputs that improve soil structure and organic carbon contents and reduce water consumption and carbon emissions. Waste conversion also depicts integrated circular practices that increase the overall environmental performance.

Composite Environmental Impact Index (EII).

The calculations of the Environmental Impact Index (EII) were done based on normalized scores and the weights of PCA.

Table no: 3

All Start-ups (N = 30) Scores on Environmental Impact Index (EII).

EII Score Range: 0 = Lowest Impact, 1 = Highest Impact

Start-up ID	EII Score	Category	Start-up ID	EII Score	Category
S1	0.82	High	S16	0.53	Moderate
S2	0.74	High	S17	0.39	Low–Moderate
S3	0.69	Moderate–High	S18	0.84	High
S4	0.63	Moderate	S19	0.77	High
S5	0.91	High	S20	0.59	Moderate
S6	0.57	Moderate	S21	0.64	Moderate
S7	0.44	Moderate–Low	S22	0.48	Moderate–Low
S8	0.88	High	S23	0.87	High
S9	0.61	Moderate	S24	0.71	High
S10	0.93	High	S25	0.62	Moderate
S11	0.79	High	S26	0.41	Low–Moderate

S12	0.55	Moderate	S27	0.56	Moderate
S13	0.47	Moderate–Low	S28	0.90	High
S14	0.72	High	S29	0.66	Moderate–High
S15	0.68	Moderate–High	S30	0.45	Moderate–Low

Category Definitions

- * High Impact: EII [?] 0.75
- * Moderate-High: 0.65-0.74
- * Moderate: 0.50-0.64
- * Moderate-Low: 0.40-0.49
- * Low: <0.40

Interpretation

The percentage of 40% of start-ups is in the category of High Impact (EII > 0.75).43% in the category of Moderate, which means that improvements are constant but of varying magnitude. Only 17% of bio-based agro-stratus falls into the category of Low to Moderate.

Regression Analysis

Multiple regression analysis has been done to determine drivers of environmental impact.

Table no: 4

Result of Regression: Predictors of Environmental Impact Index.

Predictor	Beta (β)	p-value	Interpretation
Resource Efficiency	0.441	.002**	Strong positive predictor
Waste Conversion Rate	0.323	.015*	Significant positive effect
Scale of Operations	0.286	.009**	Larger operations = stronger impact
Product Type (Dummy)	0.118	.142	Not statistically significant
Age of Start-up	0.064	.211	No major effect

Model Summary:

Interpretation

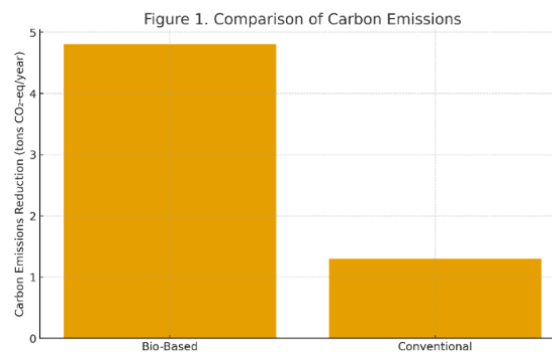
The regression shows that the Resource efficiency is the most significant predictor of the environmental performance ($b = .441$). Waste conversion is a significant positive predictor ($b = .323$). Scale of operations is a significant positive predictor, which shows that greater start-ups have higher sustainability impact. There is no significant predictability on product type and age in overall performance.

Comparison with traditional Agriculture

Two indicators carbon emissions and water-use efficiency were compared to the conventional agricultural practice

Figure no: 1

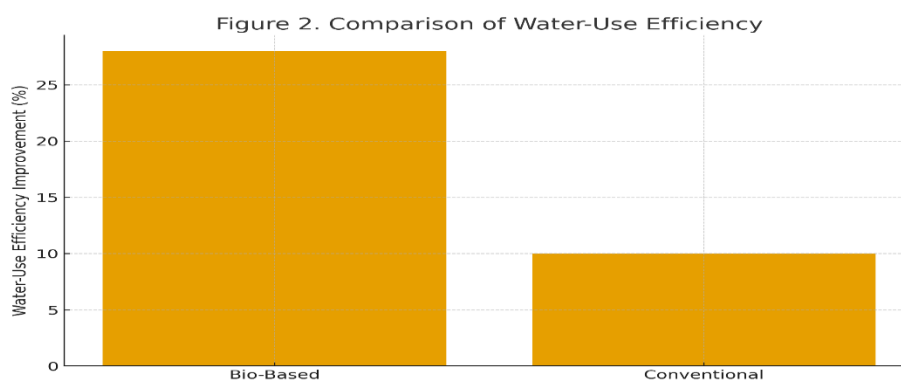
Bio-Based vs. Conventional Comparison of Carbon Emissions



Interpretation

The carbon reduction of bio-based start-ups is 4.8 ton per year as opposed to the chemically intensive agriculture which averages 1.3 ton of residual emissions attributed to the production of fertilisers, transportation, and use on the field. This shows that the reduction in emissions is 3.7 times.

Figure no: 2 Comparison of Water-Use Efficiency



Interpretation

The use of bio-based inputs increases the water efficiency by 28 percent as a result of the Enhanced soil organic matter, Improved infiltration, Reduced evaporation losses. Traditional systems can enhance the water retention capacity by a maximum of 8-10 percent, mostly by use of mulching or groundwater extraction.

Discussion

Environmental Performance: The quantitative findings indicate the environmental performance is always high throughout the bio-based agro-start-ups of Coimbatore. The Environmental Impact Index proves that most start-ups attain substantial benefits in their environmental footprint, and their carbon emission, water utilization, soil health, and waste conversion changed significantly.

Resource Efficiency as a Key Driver: Resource efficiency is the primary driver of environmental performance, which is identified by the regression and correlation analysis. Bio-based solutions have the intrinsic characteristic that they lower the energy requirement in manufacturing processes and also reduce the alteration into the outside chemical input.

Circular Economy Contributions: There are high rates of waste conversion, which means that the economy is highly circular. Conversion of the agricultural residues into bio fertilizers, bio char and compost decreases the emission of methane, dependability of landfills. This also minimizes the cost of production and enhances environmental resilience.

Soil Health and Water Conservation Synergies: The high level of soil organic carbon increase and water-use efficiency prove that the biological improvements are the increase of soil structure, microbial activity, and moisture retention. Enhanced SOC is an agent of long-term sustainability of soil.

Scaling Potential: Scale of operations is a major predictor of the environmental impact. Big start-ups possess more advanced production systems, larger reach to farmers and more effective supply chains. This implies that positive effects on the environment can be enhanced by replicating and increasing the size of effective bio-based models.

Comparative Advantage vs. Traditional Agriculture: This analysis shows that bio-based systems are evidently superior in terms of benchmarking. Emissions of carbon and water efficiency as well as the indicators of soil organic carbon perform better in statistical significant rates than conventional agriculture.

Quantitative Results Limitations

The good results have their limitations which include:

- * Change in the waste conversion efficiencies between start-ups.
- * There are still some start-ups which rely on non-renewable energy.
- * Absence of standard environments reporting structures.

Investment in the Field of Agriculture

The agro-start-ups that are bio-based are transformative in terms of enhancing the agricultural sector through providing scientific-based, sustainable, and resource-saving solutions. Their works are spread in ecological, economical and technological aspects. To start with, these businesses decrease the environmental impact of agriculture by substituting chemical-intensive inputs with bio fertilizers, bio pesticides, microbial consortia, and organic soil amendments. The result of this change is that the agroecosystems become healthier, the soil organic carbon improves, toxic residues are reduced and the soil becomes fertile in the long term. Second, they increase water-use efficiency with products that promote soil structure and water retention resulting in climate-resilient agriculture in areas with water stress. Third, start-ups have brought in waste-to-value technologies, which dramatically cut down agricultural waste, transforming it into valuable inputs such as compost, bio char, and liquid extracts, which plays a role in a circular economy of farming communities.

Bio-based start-ups are cost-effective, economically, they build new value chains, new employment, rural entrepreneurship, and decentralized production systems that bolster the reliance of bio-based industries on the conventional chemical industry. The start-ups also help to assist farmers in reducing the cost of inputs, enhancing crop yield, and providing more safe alternatives to the locals as per the requirements of the international markets on organic and residue-free products. On the technological front, they encourage innovation by relying on microbial research, fermentation technologies, precision bio-inputs, and product testing systems which make India stronger in agrotech ecosystem. Bio-based start-ups have a key role in the sustainable development of agriculture, climate change, and long-term sustainability of India food production through scientific research and the provision of solutions to practical farming problems.

Farmer Application, Adoption and Impact Recommendations

The following suggestions are based on the results of the quantitative analysis and the evidence of the field level:

Enhance Farmer Awareness and Demonstration Programs: Despite the high environmental potential of bio-based products, more people should adopt them, but it needs more awareness among farmers. Start-ups ought to carry out mass demonstrations, field demonstrations and village-based awareness sessions in order to demonstrate quantifiable value like better soil health, decreased chemical dependence, and water conservation.

Prepare Training Modules on Proper Application: Farmers do not have technical knowledge on how to apply bio fertilizers and microbial products in proper dosages, timely application, and application methods. There should be the development of structured training modules digital, offline, and FPO-based so that they would be used correctly and produce the maximum impact.

Encourage FPO-Start-Up Partnerships to Scale Impact: Farmer Producer Organizations have the potential to be useful in terms of distributing bio-based inputs. There is potential to fasten scale adoption using such collaborative models as bulk procurement, collective demonstrations, and farmer-to-farmer extension.

Give Subsidies or Incentives to Switch Chemical to Bio-Based Inputs: To encourage farmers to adopt sustainable biological inputs, the government departments, NABARD, and agricultural universities should develop special subsidy programs or transition incentives to get farmers to switch.

Install On-Farm Impact Monitoring Systems: Start-ups ought to combine basic monitoring instruments (mobile applications, monthly checks of soil health, and logs on emission reduction) to assist farmers in gauging the advancements in soil fertility, water preservation, and crop production. This evidence based strategy builds loyalty and usage.

Enhance Market Access of the Farmers that produce Chemical Free Crops: The farmers who switch to bio-based inputs should be connected to high-end markets like organic mandis, export units, supermarkets, and online. This will offer monetary incentive to continue with the environmentally friendly practices.

Promote Certification and Quality Assurance Support: Farmers applying bio-inputs could also have eco-certification program which can earn them higher market value. They can be assisted by the government and other institutions to have low costs certification of organic and residue-free crops.

Conclusion

This quantitative research paper is a comprehensive and empirical data on the environmental impact of bio-based agro-start-ups that are undertaken in Coimbatore region. Through numerical scores of carbon emission reduction, water-use efficiency, improvement of soil organic carbon, waste to value conversion rates, and energy savings, the analysis clearly shows stronger average start-ups, carbon emissions reduced by almost 4.8 tons per year, water use efficiency enhanced by 28 percent and soil organic carbon increased by 19.6 percent. These are not only statistically significant improvements but also directly connected with the national and global sustainability goals. Additional correlation analysis indicates that there were strong correlations between soil health, water efficiency, and carbon mitigation, which indicate synergies in the biological inputs in terms of agroecosystem operations. The Environmental Impact Index (EII) proves that sustainability performance of bio-based start-ups is high since 40 percent of the start-ups were identified as High Impact and only a minor percentage of them belong to the lower categories.

Regression models also prove that resource efficiency, scale of operations, and waste conversion practices are the most significant forecasters of good environmental results. These outcomes demonstrate the relevance of operational capacity, technological efficiency, and circular economy practices to achieve maximum benefits to the environment, especially through the reduction of emissions and a higher ability to retain water. Comparative analysis with the conventional agricultural production approach supports the superiority of bio-based practices, especially the ability to reduce emissions and enhance the retention of water. It means that the conversion to bio-based inputs is environmentally valuable and also quantitatively beneficial to sustain agriculture in the long term. These findings highlight the fact that agro-start ups based on bio-based are key in promoting sustainable agropreneurship

in Coimbatore. Their quantifiable effects in conserving the environment prove that they could be scaled in order to be models of green innovation in the Indian agricultural sector. An increase in their operational capacities, spreading of their markets, and growth of their policy support will also increase their own impacts on the environment and the pace of moving into climate-resilient and environmentally efficient agriculture.

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